

# The Supply Dealers and Manufacturers Meet This Morning

## NEW CONVENTION BEGINS AS OTHER FINISHES WORK

Business Men Meet at Jefferson This Morning to Discuss Condition of Trade in Country.

Badges labeling machinery and supply manufacturers and dealers from all parts of the country assembled here for their convention which opens this morning, outnumbered the insignia of the charities delegates in the lobby of the Jefferson Hotel last night. Every indication promises large attendance. Reservations made up to last night indicating that between the delegates and the members of their families who will accompany them, there will be not fewer than 600 people in the party. On every train yesterday afternoon and last night visitors came flocking in, local machinery dealers, who form the reception committee, looking after the comfort of the guests.

Meetings here in joint session the convention really represents three bodies, two of which are of national proportions, while the most ancient, the Southern Supply and Machinery Dealers' Association, represents all of the Southern and Southwestern territory. The other two are the National Supply and Machinery Dealers' Association and the American Supply and Machinery Manufacturers' Association. Last year the three met by agreement in Cincinnati at the same time, and so successful did the plan prove that their sessions will be held jointly hereafter, although they maintain their separate identity and have their own officers and committees.

Each of the three organizations hold its initial meeting this morning at 9:30 A. M. in various parlors of the Jefferson Hotel, sitting in executive session.

Each will be formally organized, will appoint its door-keepers, approve its minutes, and hear the reports of its officers and committees. At 10 o'clock this afternoon the three associations sit in open session, when a group picture will be taken in front of the Jefferson Auditorium of the entire joint convention. Following this, the three presidents will make addresses—Mr. C. H. Briggs, of Dallas, Texas, president of the Southern supply and machinery dealers' association; Mr. George Puchta, of Cincinnati, Ohio, president of the National Supply and Machinery Dealers' Association; and Mr. W. W. Mix, president of the American Supply and Machinery Manufacturers' Association.

An address will be made by Hon. John S. Hord, collector of internal revenue for the United States, on "The Value of Trade Organization." Mr. Hord has been asked especially to discuss the value of organization in relation to trade in the East, where he has had wide experience. The whole question of extending export trade into the Orient will be generally discussed in the convention, and will form a most interesting part of the program, as will a discussion on the causes for the present industrial and commercial depression.

This evening there will be a smoker and vaudeville entertainment in the Jefferson Auditorium for the enjoyment of the members of the three conventions.

The program for Thursday includes a number of interesting features, some of which will be for the association sitting separately. In the evening a dinner will be given at the annual banquet. On this occasion after-dinner speeches will be made by Mr. Charles A. Moore, president of the Manning, Maxwell and Moore, of New York, "Commercial Fraternity"; Mr. Robert Wuest, chairman of the National Supply and Machinery Dealers' Association, on "Benefits Derived from Trade Organization"; and Mr. John Garland Pollard, of Richmond, who will respond to the toast, "The Ladies." Mr. C. H. Briggs will be the toastmaster.

Arrangements for the comfort and convenience of the machinery men are in the hands of the following joint entertainment committee, representing the three associations: Levin Jones, chairman, Richmond, Va.; F. M. Hoed, Cincinnati, Ohio; A. B. Riddle, Richmond, Va.; L. L. Ludden, Detroit, Mich.; M. A. Somers, Pittsburgh; Hunter B. Frischkorn, Richmond; W. B. Yost, Chicago; William T. Johnston, Cincinnati; and Alvin M. Smith, secretary, Richmond, Va.

Arolley rides, a luncheon at Lakeside Park and other entertainment features are being arranged for the enjoyment of the ladies of the party.

### Southern Dealers

Officers and committees of the Southern Supply and Machinery Dealers' Association are as follows:

Officers—C. H. Briggs, president, Briggs-Weaver Machinery Co., Dallas, Texas; J. C. Smith, first vice-president, the Miller Supply Co., Huntington, W. Va.; E. A. Peden, second vice-president, Peden Iron and Steel Co., Houston, Texas; Alvin M. Smith, secretary, Smith-Courtney Co., Richmond, Va.

Executive Committee—J. A. Richman, chairman, Richman-Crosby Co., Memphis, Tenn.; H. C. Clark, Charlotte, N. C.; John G. Christopher, John G. Christopher Co., Jacksonville, Fla.; J. B. Simmons, Woodward-Wright & Co., New Orleans, La.

Manufacturers and Conference Committee—W. H. Banks, chairman, Banks Supply Co., Huntington, W. Va.; H. C. Clark, Charlotte, N. C.; W. G. Simmons, Keith-Simmons Co., Nashville, Tenn.

List of Members. Alabama—Alabama Machinery and Supply Co., Montgomery; Varieties Supply Co., New Orleans; Southern Hardware and Supply Co., Mobile; Young & Vann Supply Co., Birmingham.

Akron—Fox-Harris Machinery and Supply Co., Cincinnati.

Florida—Knight & Wall Co., Tampa; John G. Christopher, Jacksonville; Atlantic Supply Co., Jacksonville.

Georgia—Cotton States Bolt and Supply Co., Atlanta; J. S. Schofield's Sons Co., Macon; Lombard Iron Works and Supply Co., Augusta; Georgia Supply Co., Savannah; J. D. Wood & Co., Savannah; Harfield-Garbutt Co., Savannah.

Louisiana—W. K. Henderson Iron Works, Shreveport; The Fairbanks Co., New Orleans; Southern Hardware Co., New Orleans; Gibbons & Stream, New Orleans; Whitney Supply Co., New Orleans.

Maryland—The Fairbanks Co., Baltimore; The Fred C. Dreyer Supply Co., Cumberland.

Mississippi—Komo Machine Works,

J. L. LINDSAY, OF RICHMOND, Member of Southern Supply and Machinery Dealers' Association.

Hattiesburg, Union Manufacturing and Supply Co., Hattiesburg.

Missouri—L. M. Rumsey Manufacturing Co., St. Louis.

North Carolina—Hyman Supply Co., Newbern; Charlotte Supply Co., Charlotte; McKee-Elchardson Hardware Co., Washington.

South Carolina—Cameron & Barkley Co., Charleston; Bailey Leiby Co., Charleston; Kaminski Hardware Co., Georgetown; The Gibbs Machinery Co., Columbia.

Tennessee—Tom Fritz Hardware Co., Chattanooga; Nashville Machine Co., Nashville; Keith, Simmons & Co., Nashville; J. H. Fall & Co., Nashville; E. J. Atkins & Co., Memphis; Pidgeon Thomas Iron Co., Memphis; The Richmond-Crosby Co., Memphis; Livermore Iron Store, Memphis; Mitchell Powers Hardware Co., Bristol; Tennessee Mill Supply Co., Knoxville.

Texas—Walter Tipps, Austin; Lufkin Foundry and Machine Co., Lufkin; Briggs-Weaver Machinery Co., Dallas; Peden Iron and Steel Co., Houston; San Antonio Machine and Supply Co., San Antonio; Hardwick-Etter Hardware Co., Sherman; Waco Machinery and Supply Co., Waco; Walter Connally & Co., Tyler; Texas Manufacturing Co., Ft. Worth.

Virginia—Stratton & Bragg Co., Petersburg; Charles Leonard, Petersburg; Stockell-Myers Hardware Co., Petersburg; Southern Railway Supply Co., Richmond; Hunter B. Frischkorn, Richmond; J. L. Lindsay, Richmond; Smith-Courtney Co., Richmond; Henry Walke Co., Norfolk; Southern Supply Co., Norfolk; S. M. Price Machinery Co., Norfolk; W. M. Whaley & Co., Norfolk.

West Virginia—Capital City Supply Co., Charleston; West Virginia Mine and Supply Co., Clarkburg; Bluefield Supply Co., Bluefield; Superior Supply Co., Bluefield; Banks Supply Co., Huntington; Miller Supply Co., Huntington.

### National Dealers

Officers and committees of the National Supply and Machinery Dealers' Association are as follows:

President—George Puchta, president, The Queen City Supply Co., Cincinnati. O. Henry Prentiss, first vice-president, Prentiss Tool and Supply Co., New York City. W. W. Mix, second vice-president, Patton Tool and Supply Co., Cleveland, O. A. T. Anderson, secretary-treasurer, No. 41 Wade Building, Cleveland, O.

Executive Committee—Charles S. Farquhar, Chandler & Farquhar Co., Boston, Mass.; James W. Wright, J. W. Wright Co., New York City; T. J. McIntosh, McIntosh Hardware Corporation, Cleveland, O.; C. A. Strellinger, Charles A. Strellinger Co., Detroit, Mich.

Advisory Board—Edgar E. Strong, Strong, Carlisle & Hammond Co., Cleveland, O. Joint Conference Committee—L. J. Hammond, Strong, Carlisle & Hammond Co., Cleveland, O. James W. Wright, J. W. Wright & Co., St. Louis, Mo. S. S. Bradley, Patterson, Gottfried & Hunter, Limited, New York City.

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Grievance Committee—Frank Clouds, Powell, Clouds & Co., Philadelphia, Pa. W. E. Frick, Frick & Lindsay Co., Pittsburg, Pa. W. A. Riddings, Syracuse Supply Co., Syracuse, N. Y.

Transshipment Committee—Alfred M. Macdonald, Macdonald & Co., Philadelphia, Pa. J. O. Harron, Harron, Rickard & McCone, San Francisco, Cal. A. E. Sage, Northern Machinery Co., Minneapolis, Minn.

Supply Committee—W. L. Rodgers, Pittsburg Gage and Supply Co., Pittsburg, Pa. William H. Taylor, Scranton Supply and Machinery Co., Scranton, Pa. E. B. Hunn, C. S. Mersick & Co., New Haven, Conn.

Machinery Committee—Henry Prentiss, Prentiss Tool and Supply Co., Cincinnati, O. George Puchta, Manning, Maxwell & Moore, Chicago, Ill. O. P. Meekel, Baird Machinery Co., Pittsburg, Pa. William J. McDowell, McDowell, Stocker & Co., Chicago, Ill. W. R. Colcord, W. R. Colcord Machinery Co., St. Louis, Mo.

Small Tools Committee—Charles Mosser, Pickering Hardware Co., Cincinnati, O. J. B. Alexander, Alexander & Paton, B. Rayl Co., Detroit, Mich.

Catalogue House Committee—Arthur B. Gross, Phillip Gross Hardware Co., Milwaukee, Wis. E. J. McCarthy, Banks & Co., Buffalo, N. Y. George Vonnegut, Vonnegut Hardware Co., Indianapolis, Ind.

Texas Committee—Louis J. Ernst, Louis Ernst & Sons, Rochester, N. Y. C. H. Wood, C. H. Wood Co., Syracuse, N. Y. "The President."

California—Harron, Rickard & McCone, Los Angeles; Henshaw, Bulkeley & Co., Los Angeles; Harron, Rickard & McCone, San Francisco; Henshaw, Bulkeley & Co., San Francisco; Pacific Tool and Supply Co., San Francisco.

Colorado—Scott Supply and Tool Co., Denver.

Connecticut—T. Hawley & Co., Bridgeport; J. S. Mersick & Co., New Haven; Manning, Maxwell & Moore, Chicago; McDowell, Stocker & Co., Chicago; O. L. Packard Machinery Co., Chicago; H. Channon Co., Chicago.

Indiana—Vonnegut Hardware Co., Indianapolis.

Massachusetts—Chandler & Farquhar Co., Boston; Prentiss Tool and Supply Co., Boston.

Michigan—T. R. Ravi Co., Detroit; Charles A. Strellinger Co., Detroit; C. C. Warner Machinery Co., Detroit.

Minnesota—F. E. Satterlee Co., Minneapolis; Robinson & Cary Co., St. Paul.

Missouri—A. B. Rowan, St. Louis; W. R. Colcord Machinery Co., St. Louis; William C. Johnson & Sons Machinery

ALVIN H. SMITH, OF RICHMOND, Secretary-Treasurer Southern Supply and Machinery Dealers' Association.

Hattiesburg, Union Manufacturing and Supply Co., Hattiesburg.

Missouri—L. M. Rumsey Manufacturing Co., St. Louis.

North Carolina—Hyman Supply Co., Newbern; Charlotte Supply Co., Charlotte; McKee-Elchardson Hardware Co., Washington.

South Carolina—Cameron & Barkley Co., Charleston; Bailey Leiby Co., Charleston; Kaminski Hardware Co., Georgetown; The Gibbs Machinery Co., Columbia.

Tennessee—Tom Fritz Hardware Co., Chattanooga; Nashville Machine Co., Nashville; Keith, Simmons & Co., Nashville; J. H. Fall & Co., Nashville; E. J. Atkins & Co., Memphis; Pidgeon Thomas Iron Co., Memphis; The Richmond-Crosby Co., Memphis; Livermore Iron Store, Memphis; Mitchell Powers Hardware Co., Bristol; Tennessee Mill Supply Co., Knoxville.

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Virginia—Stratton & Bragg Co., Petersburg; Charles Leonard, Petersburg; Stockell-Myers Hardware Co., Petersburg; Southern Railway Supply Co., Richmond; Hunter B. Frischkorn, Richmond; J. L. Lindsay, Richmond; Smith-Courtney Co., Richmond; Henry Walke Co., Norfolk; Southern Supply Co., Norfolk; S. M. Price Machinery Co., Norfolk; W. M. Whaley & Co., Norfolk.

West Virginia—Capital City Supply Co., Charleston; West Virginia Mine and Supply Co., Clarkburg; Bluefield Supply Co., Bluefield; Superior Supply Co., Bluefield; Banks Supply Co., Huntington; Miller Supply Co., Huntington.

### American Manufacturers

Officers and committees of the American Supply and Machinery Manufacturers' Association are as follows:

President—Charles A. Moore, president, Manning, Maxwell & Moore, New York City. J. W. Wright, J. W. Wright & Co., St. Louis, Mo. H. Brunner, Brunner Hardware Co., Kansas City, Mo. English Iron Works Co., Kansas City, Mo.

Executive Committee—Charles S. Farquhar, Chandler & Farquhar Co., Boston, Mass.; James W. Wright, J. W. Wright Co., New York City; T. J. McIntosh, McIntosh Hardware Corporation, Cleveland, O.; C. A. Strellinger, Charles A. Strellinger Co., Detroit, Mich.

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Grievance Committee—Frank Clouds, Powell, Clouds & Co., Philadelphia, Pa. W. E. Frick, Frick & Lindsay Co., Pittsburg, Pa. W. A. Riddings, Syracuse Supply Co., Syracuse, N. Y.

Transshipment Committee—Alfred M. Macdonald, Macdonald & Co., Philadelphia, Pa. J. O. Harron, Harron, Rickard & McCone, San Francisco, Cal. A. E. Sage, Northern Machinery Co., Minneapolis, Minn.

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### National Conference of Charities and Correction

Officers and committees of the National Conference of Charities and Correction are as follows:

President—Charles A. Moore, president, Manning, Maxwell & Moore, New York City. J. W. Wright, J. W. Wright & Co., St. Louis, Mo. H. Brunner, Brunner Hardware Co., Kansas City, Mo. English Iron Works Co., Kansas City, Mo.

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### Women Describe Great Work and Stir Conference

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President—Charles A. Moore, president, Manning, Maxwell & Moore, New York City. J. W. Wright, J. W. Wright & Co., St. Louis, Mo. H. Brunner, Brunner Hardware Co., Kansas City, Mo. English Iron Works Co., Kansas City, Mo.

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